



## PURCHASING AGREEMENT: Ormco

Winner of over 25 industry awards, Ormco has nearly 60 years of distinguished history providing the orthodontic profession with a breadth of high quality, innovative products and solutions backed by attentive customer service and educational support.

**How to Purchase:** To qualify for discount, all orders must be placed directly through Ormco. Contact information for your Ormco rep will be emailed to you once your Agreement has been processed. Your Cooperative Area Director has this information too.

**Discounts and Terms:** Discount levels are based on previous year total Cooperative purchasing volume. Discounts for all Members begin at Tier 1:

	<b>Tier 1</b> \$0 - \$750k*	<b>Tier 2</b> \$750k- \$1.5m*	<b>Tier 3</b> \$1.5m*+
Damon Q2 Snap/Link	53%	55%	60%
Damon Clear	55%	58%	63%
Spark	30%	38%	38%
Twins	70-80%	83%	91%
Symetri Clear	60%	66%	72%
Bands	70%	75%	80%
Buccal Tubes	60%	66%	73%
Instruments	20%	30%	40%
All Other	55%	60%	65%

**Practice Name:** \_\_\_\_\_

**Name of Primary Dentist:** \_\_\_\_\_

**Name of Employee Ordering Supplies:** \_\_\_\_\_

**Email of Employee Ordering Supplies:** \_\_\_\_\_

**Practice Phone#:** \_\_\_\_\_

**State:** \_\_\_\_\_

**Do you currently purchase Ormco products?** \_\_\_\_\_

**YES**

**NO**

***I agree to the Terms and Conditions of Participation stated in this Agreement:***

**Primary Dentist Signature:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**Terms and Conditions of Participation:**

To qualify for the Dental Cooperative negotiated volume discount pricing with our vendor partner, participants must meet the following criteria:

- Participants must be a current member of the Dental Cooperative in good standing.
- All associated items subject to discount must be purchased through the identified sales channels as specific above.
- Discount pricing structure begins only after agreement has been received and processed by the Dental Cooperative and vendor partner.
- Upon termination from the Dental Cooperative, Member will no longer have access to discount pricing defined in the terms.
- Additional program details and terms are available on Member Services.

Skip the paper. Complete online at: [www.dentalcoop.com/agreements/ormco](http://www.dentalcoop.com/agreements/ormco)